

## Relationship Officer

Real 3D Solutions is seeking a motivated and dynamic Relationship Officer to join our team. As a Relationship Officer, you will play a key role in generating new business leads, maintaining client relationships, and contributing to the overall growth of our company. This is an excellent opportunity for recent graduates looking to build a career in a vibrant startup environment, where relationship building, and results-driven efforts are rewarded.

### **Key Responsibilities:**

- Identify New Business: Conduct market research to identify potential clients and business opportunities. Develop strategies to approach and manage relationships with prospective clients.
- Build Relationships: Approach and engage with potential clients to introduce the company's services and build long-term, mutually beneficial relationships.
- Sales Growth: Generate leads, close deals, and work towards achieving monthly revenue targets.
- Client Management: Manage existing client relationships, ensuring satisfaction and repeat business through ongoing communication and support.
- Reporting: Track, analyze, and report on sales activities and business development progress.
- Participate in industry events, networking opportunities, and seek ways to grow professionally.

### **Required Skills:**

- ✓ Strong communication skills (both verbal and written), with the ability to engage professionally with clients.
- ✓ Organized with great time management skills
- ✓ Great computer skills and good multi-tasking skills
- ✓ Team Player

### **Educational Qualifications:**

- Associate degree in any discipline.
- Fluency in English, with excellent written and verbal communication skills.

If you are a self-driven individual looking to grow with a dynamic company, we encourage you to apply. Join us at Real 3D Solutions and make an impact by helping us build strong, lasting client relationships!

Send your resume and cover letter to [info@quantumserviceexcellenceltd.com](mailto:info@quantumserviceexcellenceltd.com) .

**Deadline: 3 October, 2024**